

INVEST EU

P O R T A L

D E E P T E C H S U M M I T

March 10th
2025

An event powered by

euroquity

bpifrance
SERVIR L'AVENIR



Funded by
the European Union

The InvestEU Portal Deeptech Summit in a nutshell

5 sectors

Aerospace & Mobility
AgTech & FoodTech
Women in Deeptech
CleanTech & Energy
Quantum engineering

25 pitching companies

52 %
women led

12
countries

15 speakers

20+ juries

100+ registered investors

What is the InvestEU Portal?

The InvestEU Portal is one of the 3 component of the InvestEU Programme:

- The InvestEU Fund
- The InvestEU Advisory Hub
- The InvestEU Portal

It brings together project promoters and investors on a unique platform.



About the InvestEU Portal

Are you a project promoter of a project based in the EU, Norway and Iceland who wants to reach potential investors worldwide? Register your project in the InvestEU Portal and boost its visibility to a large network of international investors! Start today by submitting your project below.

Or are you an investor looking for investment opportunities in areas such as energy efficiency, transport, healthcare, renewable energy, broadband infrastructure or in financing SMEs? The InvestEU Portal will offer you a broad choice of viable projects.

SEARCH ALL PROJECTS
1527 investment opportunities to choose from

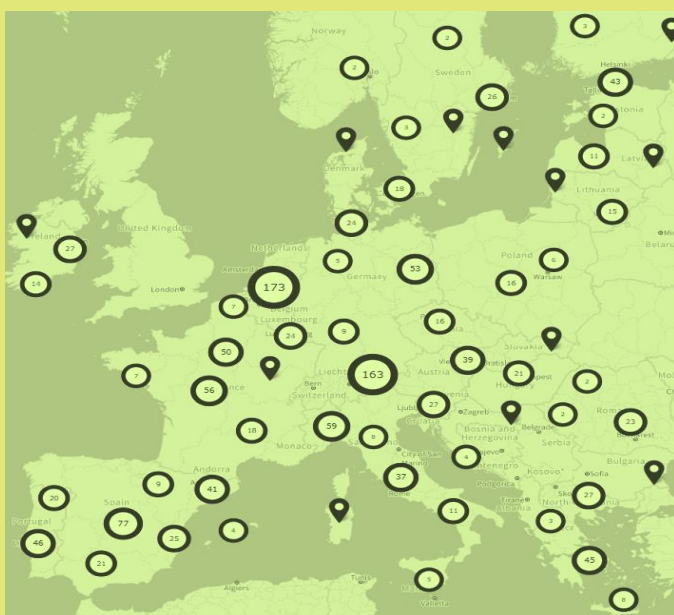
FIND INFRASTRUCTURE AND INNOVATION PROJECTS

FIND START-UP AND SME PROJECTS

ADD YOUR PROJECT

REGISTER AS AN INVESTOR

- One-stop-shop of European projects
- Harmonised format of projects to invest in
- Filtering options based on preferences
- Tailored notifications on new and updated projects
- Pitchings and one-to-one meetings at InvestEU Portal events
- Direct contact through the Portal



KNOWLEDGE & DIGITAL ECONOMY
844 projects

ENERGY UNION
158 projects

TRANSPORT
179 projects

SOCIAL INFRASTRUCTURE & OTHER
578 projects

RESOURCE & ENVIRONMENT
292 projects

FINANCING FOR SMES & MID-CAPS
784 projects

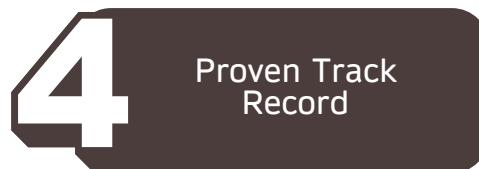
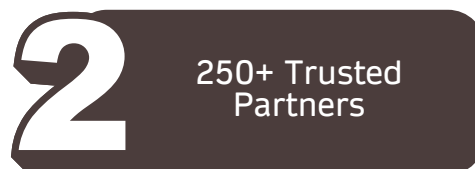
This event is powered by Bpifrance & EuroQuity



Bpifrance is the French public investment bank and innovation agency. It finances and supports French companies at every stage of their development, providing credit, guarantees, innovation support and equity capital. Bpifrance assists them in their development, green energy transition, innovation and international projects.

Thanks to Bpifrance and its 50 regional offices, entrepreneurs benefit from a close and efficient contact to support them in their sustainable business growth.

Created by Bpifrance in 2008, EuroQuity is the main online matchmaking platform in Europe and Africa for high-potential innovative startups to meet investors and partners. Our strong ties with strategic top-level public and private partners across the world guarantees the expert qualification of the companies and therefore a high-quality service for both investors and companies. Whether you are a company, an investor, or a business support organization, you can join EuroQuity today at [Euroquity.com](https://euroquity.com).



Agenda

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09:35 - 09:55	Reverse-Pitch/Panel - Aerospace & Mobility	p 10
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10:30 - 11:00	Coffee Break / Workshop	p 30
11:00 - 11:20	Reverse-Pitch/Panel - AgTech & FoodTech	p 14
11:25 - 11:55	Startup Pitches - AgTech & FoodTech	p 15
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16:25 - 16:45	Reverse-Pitch/Panel – Quantum engineering	p 26
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17h20 - 18h30	Closing Remarks & Networking Cocktail	



Opening remarks & Success story



Openings remarks



Gilles Le Cocguen
Director

EuroQuity | Bpifrance
France



As the Head of EuroQuity at Bpifrance, the French Public Investment Bank, he leads the European and African premier matchmaking platform for SMEs seeking assets and investors. With over 40,000 users and €1,000 million raised, his role involves managing a dedicated team. Gilles also serves as the National Contact Point for the EIC Accelerator program, offering guidance and support to French SMEs seeking participation.



Charlotte Josam
Policy Officer

European Commission
Luxembourg



Charlotte is working as policy officer at the European Commission. She is mainly responsible for the matchmaking tool, the InvestEU Portal, to establish relationships between investors and startups together. Previously, she has been working in the European Parliament in strategic communication.

Success story



Polina Vasilenko
Founder & CEO

HelioRec
France



HelioRec is transforming floating solar. With six successful projects worldwide, we're accelerating the clean energy transition at a low cost, making nearshore solar as affordable as rooftop solar. As a proud BCorp, sustainability and impact drive everything we do. Powered by patented and certified technology, our solution ensures high efficiency and reliability - even in harsh water conditions. Innovation, affordability, and sustainability - this is the future of clean energy!

<https://www.heliorec.com/>



Aerospace & Mobility



Speakers - Aerospace & Mobility



Yvan-Michel Ehkirch
Managing Partner

Karista
France



Yvan-Michel began his career in 1991 in the software industry, spending 10 years in marketing, business development, and management at companies like Dassault Systèmes and Siemens PLM. Since 2001, he has worked in Venture Capital, contributing to high-growth startups. He is a board member of innovative companies such as Stereolabs, Exotrail, Cysec, Revers.io, and Heex. Yvan-Michel holds a MSc in Computer Science from ESIEA.

www.karista.vc



Marcin Hejka
Co-Founder & Managing Partner

OTB Ventures
Poland



Marcin Hejka is Co-Founder and General Partner of OTB Ventures, a pan-European deeptech fund with EUR 350m AUM. Before OTB, he spent 18 years at Intel Capital as Vice President and Managing Director for EMEA and India. Prior roles include VP at Poland Growth Fund, Resident Polish Specialist at Banexi, and Financial Analyst at Paribas. He was VP of the Polish Venture Capital and Private Equity Association (PSIK). Marcin has invested in and served on many tech company boards, including AVG, Yandex, and Ozon.

www.otb.vc



Estelle Godard
Vice President

Promus Ventures
France



Estelle Godard is a venture capital investor specializing in DeepTech and space. As Vice President at Promus Ventures, she sits on the boards of startups and has previously structured space investment initiatives while working at the European Space Agency.

www.promusventures.com

Pitching startups - Aerospace & Mobility



Aura Aero
France

Aura Aero is an aerospace manufacturer specializing in electric and hybrid aircraft. They leverage innovative technology to deliver high-performance, sustainable aviation solutions, reducing environmental impact while enhancing efficiency and performance in the aerospace sector.

www.aura-aero.com



AViSense.ai
Greece

Avisense leverages AI to transform visual data into actionable insights. Their platform improves safety, efficiency, and customer experiences specifically in aerospace and mobility through real-time, precise data analytics.

www.avisense.ai



Vianova
France

Vianova platform helps cities and mobility providers better integrate and manage shared, connected, electric, and autonomous transport solutions in the urban space, enabling better use of city infrastructure and promoting safer and more sustainable mobility.

www.vianova.io



cogniBIT
Germany

cogniBIT supports the development of safe autonomous driving through realistic simulation of all kind of road users, such as other motorists or pedestrians. They use a novel, neuro-cognitive approach which allows to reproduce human limitations in traffic.

www.cognibit.de



AlongRoute
Greece

AlongRoute is a deep-tech startup that is transforming marine weather forecasting with AI-powered models, providing data that improves the performance of weather-based routing systems.

www.alongroute.com

Juries - Aerospace & Mobility



Anne Lebreton-Wolf
CEO

ALW Finance & Innovation
France



Clara Wat
Associate

Kopa ventures
France



Jean Winckler
Investment Director

Meridiam
France



Boris Dorin
Partner

First Imagine Ventures LLP
France



Paul de Lauriston
Analyst

Via ID
France



Damien Deydier
Associate

574 Invest
France



Alexandre Bonnet
Investment Manager

Spacefounders
France



AgTech & FoodTech



Speakers - AgTech & FoodTech



Tom Espiard-Cignaco
CEO - Partner

Capagro
France



Tom, CEO and Managing Director of Capagro since 2018, has overseen 8 investments and launched a €240M fund, positioning Capagro as a leader in European agrifood tech. With over \$10bn in portfolio management experience, he has also raised C\$800M in equity financings. An avid triathlete, Tom has participated in 37 triathlons and holds an MBA from McGill University.

www.capagro.fr



Alexandra Morrow
Partner

Clay Capital
France

Clay Capital

Ali is an early-stage food, agriculture and climate tech investor with an operational background. She is a Partner leading early stage agrifood tech investments in Europe at the intersection of health and nature with Clay Capital. Ali is a Kauffman Fellow, co-founder of the Rising Tide Collective, and mentor with RockStart's agrifood tech accelerator.

www.claycapital.vc



Mikaël Pereira
Partner

Sienna VC
France



Mikaël is a Partner at Sienna Venture Capital, specializing in tech investments with a primary focus on foodtech and agritech. He leads the firm's ESG initiatives and concentrates on early-stage growth tech and sustainable investment opportunities across EMEA.

www.sienna-vc.com

Pitching startups - AgTech & FoodTech



SmartCloudFarming enables global agricultural businesses to leverage soil intelligence. We use AI to provide 3D soil mapping up to 30 cm deep, compliant with the FAO, for precise carbon stock measurement at a fraction of traditional costs.

www.smartcloudfarming.com



At Amatera, we accelerate plant evolution to create future coffee and perennial crop varieties. With coffee demand expected to triple by 2050 and suitable growing areas to halve due to rising temperatures, making sustainable and climate-resistant coffee varieties is urgent.

www.amatera.bio



NoMy is a fermentation technology company transforming food industry side streams into high-value ingredients, using the power of fungi. Their innovative technology creates sustainable solutions, enabling efficient, year-round production.

www.nomy.no



Evologic supports innovative companies by stabilizing and delivering complex microbial products through fermentation, leveraging scientific expertise and proprietary technologies. Their agile EU-based team ensures rapid, reliable, and contaminant-free product delivery.

www.evologic.at



Plantik Biosciences leverages the latest genomic data and biotechnology breakthroughs in their Plant Engineering Workflow to enhance plant resilience. By tapping into underexplored genetic variation, they naturally evolve plants for trait diversity, improving crop yield and sustainability.

www.plantik.bio

Juries – AgTech & FoodTech



Clarisse Cousty
Senior PE Analyst

Kimpa
France



Robin de Lacroix
Analyst

Clay Capital
France

Clay Capital



Lorraine Schmit
Vice President

SEB Alliance
France



Jean Winckler
Investment Director

Meridiam
France

Meridiam
for people and the planet



Joanna Parent
Investment director

Mirova
France



Women in Deeptech



Speakers – Women in Deeptech



Natacha Brami
Associate

SISTAFUND
France
SISTAFUND

Natacha Brami is an investor at SISTAFUND, Europe's largest fund backing gender-diverse startups. She focuses on healthtech, deep tech, and climatetech. Beyond investing, she leads the fund's communication, public affairs, and ESG efforts. Previously, she worked in growth-stage VC across Paris and Berlin and spent time in San Francisco developing a mental health startup. She holds master's degrees from Sciences Po Paris and HEC Paris.

www.sistafund.com



Elizabeth Pauchet
President of Investment
Committee

WinEquity
France
WinEquity
EQUITY FOR MIXITY

Elizabeth Pauchet is the chief legal officer of a tech enterprise which has raised c.\$500 million in funding and previously was the CLO at a fast-growing media company which ultimately became a unicorn. She is the President of the Investment Committee at WinEquity, a French VC which invests in start-ups founded or co-founded by women. Additionally, she is a member of the audit committee of *Médecins sans Frontières* (Doctors Without Borders) and is Vice-President of the *Fondation Médecins sans Frontières*, the arm of MSF developing innovation for humanitarian intervention.

www.winequity.fr



Vera Baker
Partner

4P Capital
France

4PCAPITAL

Vera Baker is a Partner at 4P Capital, leading the firm's early-stage investment strategy. She found her passion for supporting early-stage companies through her own 30+ angel investments across Europe and North America. Prior to 4P, she was a Venture Partner at an early-stage Impact Fund. Her career experience includes investing in early-stage European and African startups, Director of an early-stage accelerator, and working as an operator in several venture-backed startups in Paris. Before moving to France, Vera spent eight years on Capitol Hill working in politics and two years on Wall Street.

www.4p.capital



Gisela Sanchez
Head of Europeans Affairs

Finance Innovation
France
 **Finance
Innovation**

Gisela Sanchez graduated from Industrial Engineering. She holds a master's degree in European Consumer Science from the Technological University of Munich (Germany). Gisela joined Finance Innovation in 2014 and works today as a European Project Leader. She has many years of experience in innovation, project management and European funding, especially in the management of Horizon Europe and Erasmus+ projects.

www.finance-innovation.org

Pitching startups – Women in Deeptech



The 8 Impact
France

THE 8 IMPACT transforms used sports and leisure rubber and plastics. They recycle rubber, EVA, TPU, and textiles into high-value recycled materials, complying with regulations to integrate 20% recycled content.

www.the8impact.com



Aerial Tools
Denmark

AERIALTOOLS

Aerial Tools provides fast, cost-effective drone inspections for large solar infrastructures, utilizing advanced software for precise anomaly detection, reducing inspection costs, and increasing operational profits while minimizing CO2 emissions.

www.aerial-tools.com



Purrai.ai
Portugal

Purrai combats age-related neurological diseases with a modular platform, cutting-edge database, and responsible AI algorithms, unlocking aging secrets and enabling transformative treatments for improved neurological health and empowered future generations.

www.purrai.com



Papilio.bio
France

Papilio.Bio is developing a self-test for detecting HPV, designed for both men and women, to make prevention more accessible and reduce cases of cervical cancer by empowering individuals' control over their health

www.papilio.bio



BioHalo
Netherlands

BioHalo develops eco-friendly fluorinated biopolymers using microorganisms, offering low energy consumption, renewable feedstocks, and reduced emissions. Their products, F-PHB and NyFon, replace harmful PFAS with sustainable alternatives.

Juries – Women in Deeptech



Clarisse Cousty
Senior PE Analyst

Kimpa
France



Diane Yakovlev
Investment manager

Supernova Invest
France



Lorraine Schmit
Vice President

SEB Alliance
France



Maria Dramalioti
Partner

Beacon Capital
UK



Nina Litman-Roventa
Investment Manager

Extantia
France



Florence Richardson
Co-founder

WinEquity
France



Joanna Parent
Investment director

Mirova
France



Marianne Abib-Pech
Managing Partner

Transitions First
France



CleanTech & Energy



Speakers – CleanTech & Energy



Julie Gaudin
Investment Manager

EDF Pulse Ventures
France



After working as a consultant in the energy practice of Capgemini Invent, Julie joined the EDF Group corporate ventures team, EDF Pulse Ventures. She started on the US team in San Francisco to support the investment team launch and the first US deal. She later joined the Paris team, where she focuses on the carbon, watertech, biodiversity and flexibility/DER sectors.

www.edfpulseventures.com



Camille Zivre
Principal

Exa.vc
Germany



Principal at Exa, the evergreen fund of Chris Anderson, now investing heavily in startups decarbonizing the world. She previously worked at late-stage VC Korelya, before moving to the earlier stages of investing, at Inventure and byFounders. She believes that solving the world's hardest problems requires fundamental technological breakthrough. These might have their own timelines. At Exa, she is committed to making the biggest impact by putting finance at the service of transformative ventures, not the contrary.

www.exa.vc



João Marquez Filipe
Investment Manager

EDP Ventures
Portugal



Investor at EDP Ventures, seasoned climate-focused VC professional with experience in early and growth-stage investments – passionate about supporting startups driving the energy transition and working towards net zero. Background in finance, venture investing, and corporate development.

www.edpventures.com

Pitching startups - CleanTech & Energy



Hyper Wind
Italy

Hyper Wind enhances wind turbine efficiency by +15% with advanced active flow control systems. This technology allows for thicker and larger rotor blades, overcoming previous structural and aerodynamic challenges, and significantly boosting overall energy production and efficiency.

www.hyperwind.it



Fych Technologies
Spain

Fych Technologies specializes in plastic recycling, offering transformative technologies. They collaborate with industries to enhance efficiency and revenue with customized solutions, revaluing packaging and improving recycled plastic quality, contributing to the circular economy and optimal waste profitability.

www.fychtech.com



Ecorbio
Cyprus

Ecorbio creates eco-friendly, high-performance biochemicals using advanced cleantech and upcycling waste. Their scalable, patented technology aids the polyurethane and resin industries in reducing emissions and adopting sustainable practices.

www.ecorbio.com



Kitemill AS
Norway

Kitemill develops airborne wind energy systems, harnessing stronger winds at higher altitudes for efficient, sustainable, and cost-effective power generation, significantly reducing material usage and life cycle CO2 emissions.

www.kitemill.com



ER LAB
France

ERSoulie's ER Lab project aims to enhance the brand's efforts in utilizing marine waste, reducing ocean pollution, achieving carbon neutrality, creating new materials, and expanding product variety to support our natural environment.

www.ersoulie.com

Juries – CleanTech & Energy



Arthur Falinower
Associate

Supernova Invest
France



Thibaut Escarras
VC Investment Director

NCI
France



Marine Alonso
VC Officer

NCI
France



Louis Lorrach
Analyst

Wind
France



Nina Litman-Roventa
Investment Manager

Exantia
France



Boris Dorin
Partner

First Imagine Ventures LLP
France



Marianne Abib-Pech
Managing Partner

Transitions First
France



Céline Georgeon
Funding Director

TruVenturo
France



Quantum engineering



Speakers – Quantum engineering



Sebastian Bihari
General Partner

Vektor Partners

UK



Sebastian is Co-Founder and General Partner of Vektor Partners, a London-based early-stage deeptech VC firm. They support visionary founders of scalable B2B businesses in AI-enabled applications, computer vision, software-definability, dual-use technology, and next-gen compute power, focusing on economic resilience, defence, automation, and decarbonization. Previously, Sebastian worked in M&A and private equity, leading an industry practice at a global bank, where he collaborated with founders, boards, and management teams on landmark transactions.

www.vectorpartners.com



Pierluigi Freni
Project Manager

Lifft

Italy



Pierluigi is an engineer-turned-entrepreneur and investor with a deep tech and venture capital background. At LIFTT, he identifies, negotiates, and manages investments while supporting portfolio companies. Previously, he was the founder and CEO of Sherlock Bike, a successfully acquired startup that developed a GPS-based anti-theft device for bicycles. As a Techstars mentor, he advises startups on strategy and growth. He holds a PhD in Materials Science and his mantra is: “ideas are cheap and abundant, execution is everything”

www.lifft.com



Hugo Hubert
Principal

Omnes Capital

France



Hugo Hubert is a Principal in the Deeptech VC team at Omnes, where he has invested in various European deeptech startups, including The Exploration Company, Carbyon, Gourmey, Quandela, and Unseenlabs. An engineer by training in AI, he was a co-leader in launching the France Deeptech initiative. Hugo joined Omnes in 2020. He previously gained brief experience in strategy consulting and R&D in the industry. He graduated from Télécom Paris in data science and holds a master's degree in management and strategy from the London School of Economics.

www.omnescapital.com

Pitching startups - Quantum Engineering



Qruise develops software enabling scientists to seamlessly integrate Machine Learning into their workflows. Their productized ML toolset democratizes ML-driven discovery, making advanced numerical tools accessible to all.

www.gruise.com



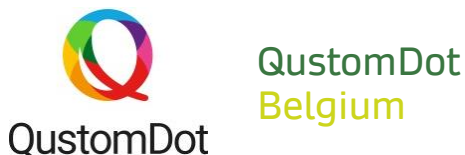
Alcyon Photonics redefines photonics with a foundry-validated library of Photonics Integrated Circuits, accelerating innovation in datacom, telecom, LiDAR, healthcare, HPC, AI, and optical computing, making advanced optical technology accessible and scalable.

www.alcyonphotonics.com



Lotus Microsystems, a fabless manufacturer, delivers highly-integrated power converters using patented silicon interposer technology, meeting demands for higher power density and superior thermal performance in miniaturized electronic devices.

www.lotus-microsystems.com



QustomDot leads in quantum dot technology, offering ready-to-use, cost-effective QD solutions for vibrant display colors. Their patented technology ensures stunning color conversion, enhancing visual quality across industries.

www.qustomdot.com



TechNovator's quantum charging technology wirelessly charges devices at distances with 95% efficiency, free from cables, heat, and interference, adaptable to various environments. They integrate this technology into diverse products.

www.euroquity.com/en/company/technovator

Juries – Quantum Engineering



Maria Dramalioti
Partner

Beacon Capital
UK



Clara Wat
Associate

Kopa ventures
UK



Arthur Falinower
Associate

Supernova Invest
France



Diane Yakovlev
Investment manager

Supernova Invest
France



Juliette Ast
Associate

Serena
France



Keynotes & workshops



Workshops

Workshop 1: Empowerment Workshop for Women-Led Companies

Description: This workshop aims to provide female led businesses with essential information, opportunities and available resources under EU funded initiatives, that will accelerate their business journey.

Workshop will cover:

1. WomenTech EU project and Open Call:

- Learn about the current Open call and various activities and organized by WomenTech EU.
- Get detailed information on the open call for projects and how you can participate to benefit from these opportunity.

2. WE-RISE Project:

- Discover the WE-RISE project, which offers an intensive acceleration program designed to boost the business growth.
- Understand the Open Call mechanism and how you can apply to receive up to €55K to support your innovative projects.

3. TechGlow EU Community:

- Explore the TechGlow EU community and the support it offers through the Enterprise Europe Network (EEN).

4. WomenINvestEU networks & HER Fund project, which are focused on creating a network of gender-conscious investors who are eager to support women-led ventures.

Why Attend?

- Gain access to valuable resources and funding opportunities.
- Network with like-minded women entrepreneurs and industry experts.
- Receive support and guidance to help your business thrive in a competitive market.



Jana Drzkova

Head of Business Development
@ Bpifrance EuroQuity



Gisela Sanchez

Head of European Affairs
@ Finance Innovation



Anne-Charlotte Joubert

Project Leader
@ Her Fund



Workshop 2: Crafting a Winning Pitch – Key Elements of a Compelling Investor Pitch, Common Pitfalls, and How to Capture Investor Interest

Description: In this dynamic workshop, participants will delve into the art of crafting a pitch that captures the attention and interest of investors from the very first moment. Designed for founders and entrepreneurs, this session will cover the essential components that make a pitch compelling, including:

- Key Elements:** Learn about the critical elements that should be included in every pitch, such as the problem statement, market opportunity, value proposition, business model, traction, and financial projections.
- Common Pitfalls:** Identify and avoid common mistakes that can derail your pitch, including overloading with information, lacking a clear narrative, and not addressing potential investor concerns.
- Capturing Interest:** Discover strategies to make your pitch stand out, from storytelling techniques to engaging visuals and confident delivery.

By the end of this workshop, attendees will have a clear understanding of how to structure their pitch, what information to emphasize, and how to present it in a way that captures and maintains investor interest.



Audra Elena Shallal

Vice President @ Coreinvest



Audra Shallal is a bilingual (English, French) American national and French Resident with an impressive educational background. She holds two BA degrees in International Business and International Economics from the American University of Paris (AUP), an MBA from Ecole Nationale des Ponts et Chaussées (ENPC), and a DEA degree in Strategic Management from the Sorbonne. Currently, Audra is Vice-president of Coreinvest based in Finland and France. With over twenty years of experience, she specializes in Entrepreneurship- Business Planning and Pitch Coaching-Investor Ready Programs. Audra consults for international organizations such as OECD, UNEP, UNIDO, and the European Commission. She is also actively involved in teaching courses on Entrepreneurship, Business Plan Development, and Entrepreneurial Finance to prestigious institutions like ENSCP, X, ParisTech, CELSA. Audra conducts her signature « Craft a Killer Pitch » workshop globally. Additionally, she has played a key role in launching the Enterprise Financing Network within the MENA-OECD Investment Programme, connecting entrepreneurs, financiers, research bodies, and policymakers to improve the conditions for financing entrepreneurship. As past Vice- president of FBA and past board member of NFBAN, Audra holds various positions on advisory boards with startups and business angel networks such as EBAN, SBA, I4W, BAdGE, Tenmou, AFBAN, and co-founder of the Flying Finn Angels. She is also an Expert Jury Member for the European Commission's European Innovation Council (EIC) and SMEs Executive Agency (EISMEA), D2XCEL Stakeholder member of AI-Powered Digital Services for Sustainable and Smart Cities Group, EIC Mentor/Expert for Clean Fuels and Hydrogen, Co Chair of EBAN Sport and WOMEN TechEU partner supporting women-led deep tech startups from Europe to grow into tomorrow's tech leaders within the European Commission.

Workshop 3: Mastering Due Diligence and Investor Relations – Preparing for Success and Building Lasting Partnerships

Description: This comprehensive workshop is designed to equip founders with the knowledge and skills needed to successfully navigate the due diligence process and build strong, lasting relationships with their investors. The workshop is divided into two complementary segments:

1. Navigating Due Diligence:

1. **Investor Expectations:** Gain insights into what investors look for during the due diligence process, including financial health, legal standing, market potential, and management team capabilities.
2. **Preparation:** Learn how to prepare your company for due diligence by organizing documentation, conducting internal audits, and ensuring all aspects of your business are in order.
3. **Transparency and Trust:** Understand the importance of transparency and how to communicate openly with investors to build trust and confidence.

2. Beyond the Investment:

1. **CEO-Investor Relations:** Explore best practices for maintaining strong relationships with investors post-investment, including regular updates, strategic discussions, and leveraging investor expertise.
2. **Communication Skills:** Improve key soft skills such as active listening, clear communication, and conflict resolution to enhance interactions with investors.
3. **Long-Term Success:** Learn how to foster a collaborative environment that supports long-term success for both your company and your investors.

By the end of this workshop, founders will be armed with actionable insights to secure funding, effectively navigate due diligence, and cultivate enduring, fruitful relationships with their investors.



Caroline Amblard-Sai

Director @ Angels Santé



Caroline Amblard-Sai is the Head of the largest Business Angel Network in Europe dedicated to healthcare investment, where she manages a network of over 150 investors and oversees €2 million in annual seed investments across Biotech, Medtech, and Digital Health.

With a diverse skill set, Caroline excels in driving impactful projects and is deeply committed to making a difference within innovative organizations. She brings a unique French-American perspective and a proven track record in business development, sales, marketing, and networking within international environments.

Caroline's people-oriented approach and great networking skills have been instrumental in her success, particularly in team management roles. She has extensive expertise in early-stage financing and fundraising for healthcare startups and has coached both investors and entrepreneurs in these areas. Additionally, Caroline has written numerous articles on early-stage investment.

A proud board member of EBAN and an active participant in their health chapter, Caroline continues to contribute to the growth and success of the healthcare investment ecosystem

Keynote

"Breaking Barriers: Empowering Women in Investment"?

Underrepresentation of women in investments leads to a lack of sufficient support for women-led companies. Women are facing many barriers to entry in the investment field, including societal biases and limited access to resources. The lack of **networking opportunities** hampers women's ability to connect, collaborate, and grow as investors. **Insufficient training and education** limit their ability to gain the necessary **skills and knowledge** to succeed in the investment sector. Gender bias and discrimination within the investment industry hinder women's progress and opportunities. Additionally, the limited availability of **role models and mentorship** results in a scarcity of guidance and inspiration for aspiring female investors.

The keynote speech by Anne-Charlotte from the Her Fund project will center **on empowering women as investors**. She will discuss the importance of **building strong networks, sharing experiences, and offering training opportunities** to enhance women's presence in the investment landscape. Anne-Charlotte will address the current challenges, highlighting the insufficient representation of women in this field and emphasizing the need **for more inclusive practices to support and encourage female investors**. Her speech aims to inspire and mobilize efforts towards a more balanced and equitable investment environment.



Anne-Charlotte Joubert

Project Leader @ Her Fund



EU funding leader connecting stakeholders to tackle societal challenges

Anne-Charlotte is an expert in securing EU funding with over a decade experience in navigating the European landscape, supporting organisations' growth, building bridges between research and innovation ecosystems, to address societal challenges and create a less fragmented European market.

Anne-Charlotte firmly believes in the transformative power of collaboration, fostering meaningful connections to fuel innovation and drive positive change

A passionate advocate for women in STEAM, with restless dedication to empowering women, led her to serve on several boards, offering a voice to women entrepreneurs and enabling them to reach their full potential. She leads the HER Fund initiative building a network of investors and ecosystems to uplift women entrepreneurs across Europe, creating a more inclusive and equitable landscape.

She is also one of the partners of the STREAM IT project, working on initiating change about the persisting gender inequalities in STEM education, research, and innovation to contribute to the implementation of the 'The European Manifesto for gender-inclusive STE(A)M education and careers'.

Useful information

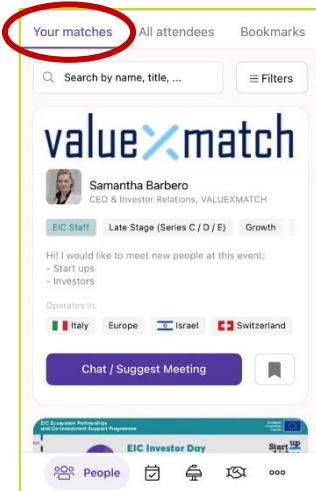


Facilitate your day with Brella

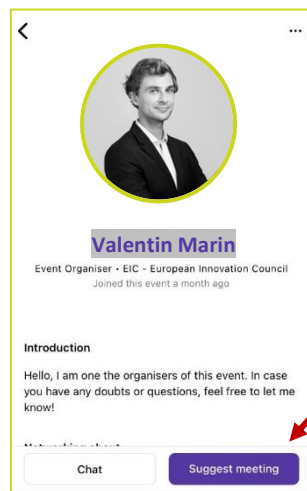
Brella enables you **to book meetings for networking and engaging with startups/investors**, helping you optimize your time at the event and maximize your opportunities.

How can I book meetings through the Brella app?

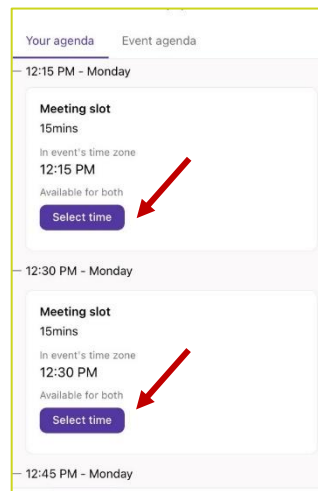
1. Search for your Matches or check the full list of attendees



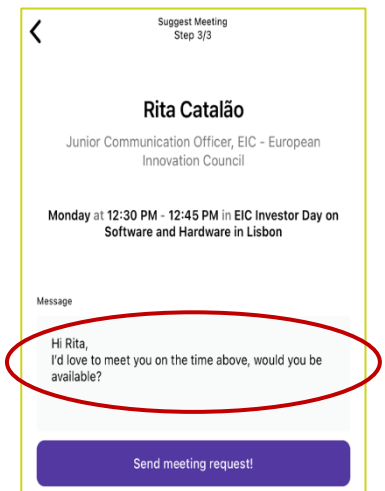
2. Select the profile of the investors/ participants that interests



3. Select one meeting timeslot



4. Send a meeting request with a personalised message



With Brella, you will have access to:

1 List of attendees

2 Agenda

3 Registration for workshops

4 Announcements (get informed)

Join the event on Brella:

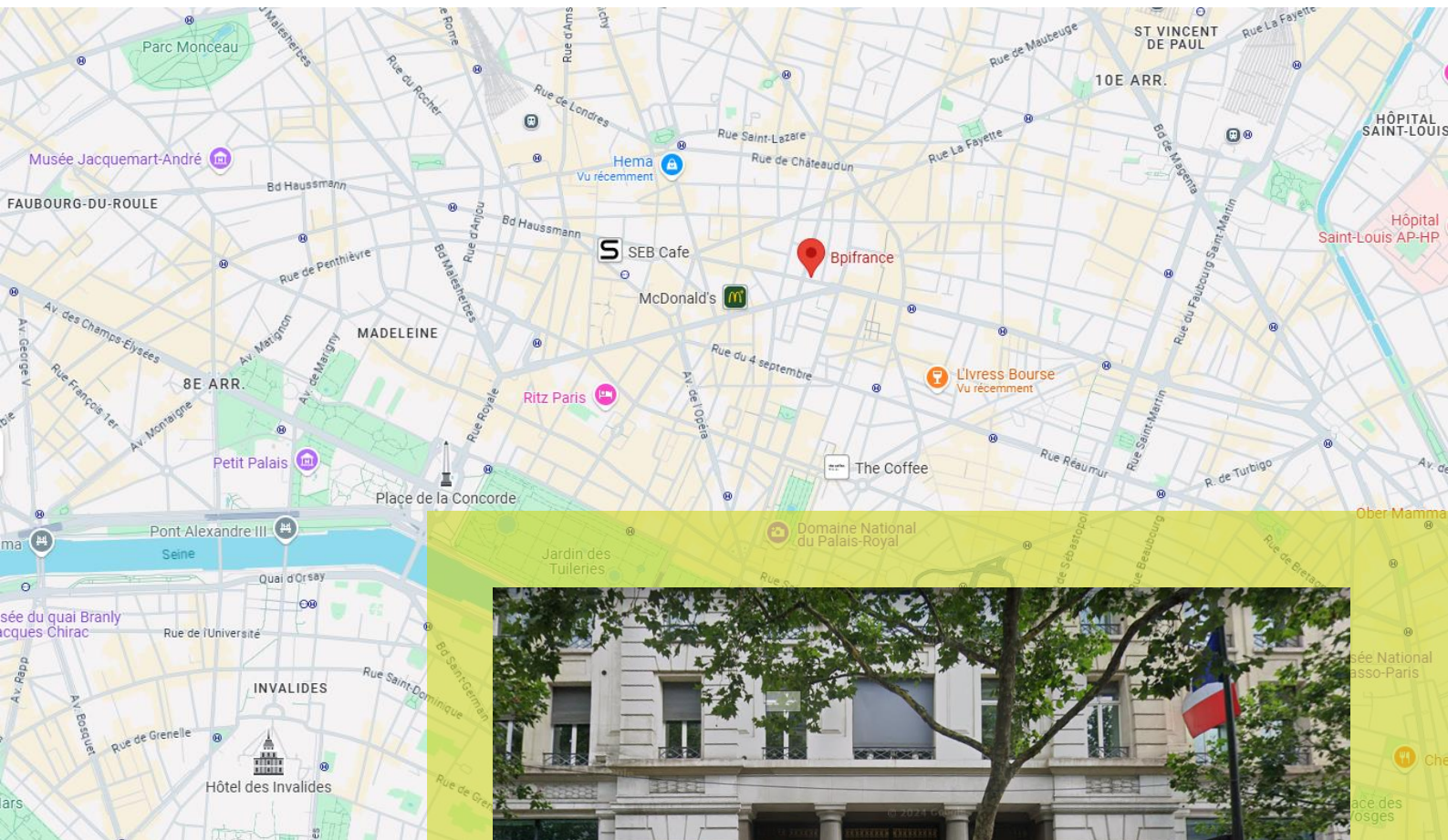


Code: InvestEU

Where does the event take place?

The event will take place at Bpifrance offices on boulevard Haussmann:

**6/8, boulevard Haussmann
75009 Paris
France**



Contact points

If you have questions or ideas, please feel free to reach out to our team.



Valentin Marin

Head of Operations

valentin.marin@bpifrance.fr

+33 (0)7 78 68 27 88



Antoine Beyssac

International Project Manager

a.beyssac@ext.bpifrance.fr

+33 (0)6 27 44 05 67



Baptiste Guichard

Analyst

baptiste.guichard@bpifrance.fr

INVEST EU PORTAL

Register to the event:



euro●quity